

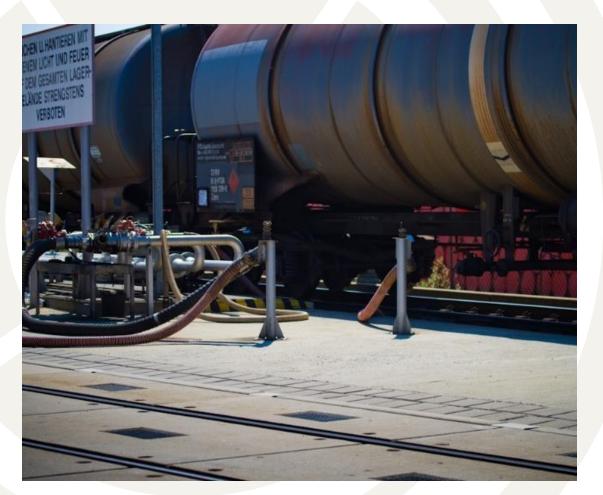
# Business Unit MAC Mineral Oil / Agriculture / Chemicals



## Mineral Oil Seamless supply quality of fuel depots

## Mineral Oil – Our Services





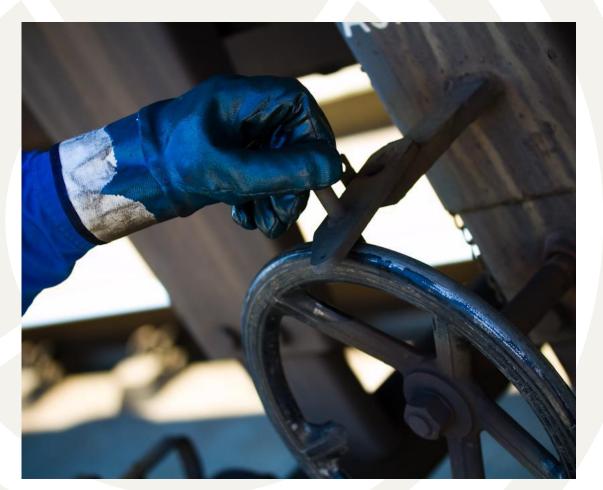
Pioneering logistics solutions, flexibility and experience realise special transport requirements with Europe-wide coverage.

### Our services

- Tank wagon management
- Demand-oriented fuel depot supply
- Transhipment platforms realised together with the customer
- Control and organisation of empty transports
- Equipment provision for mineral oil products (pool of approx. 1,500 tank wagons available)

## Mineral Oil – Your benefits





- Linking of refineries, fuel depots and end customers as well as demand-oriented supply of crude oil
- Professional tank wagon management
- Control and organization of empty transports
- Punctuality analyses of main traffic flows
- Back position of loaded wagons

## Mineral Oil – Facts & Figures





### Transport volume

approx. 4 million tonnes total volume per year (65,000 wagons), of which:

- 3.4 million tonnes of mineral oil
- 0.6 million tonnes of liquid gas

### Industry-specific equipment

- Tank wagons for mineral oil products, if required with insulation, steam pipe, etc.
- Tank wagons for liquefied gas

## Mineral Oil – We are here for you



#### Focus markets

- Direct connection of Austria, Germany and Hungary and the ports of the ARA region
- Daily TransFER connections between Germany and Austria

#### **Specials**

- Leasing of assets with focus on tank cars
- Operational and technical knowledge of repair, cleaning, maintenance, inspection and international regulations.

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## Agriculture

Delivering agricultural products safely and fresh to their destination

## Agriculture – Our Services



Natural raw materials require unconditional quality and competence throughout the entire logistics chain – from planning to service delivery.

### Our services

- International agricultural rail logistics
- Innovative logistics solutions from raw material to end product
- Ingenious transport and loading systems
- Organisation of first and last mile
- Equipment supply for agricultural products (pool of approx. 1,900)



## Agriculture – Your benefits





- Unconditional care, experience and know-how in the transport of organic raw materials
- Seamless safety thanks to sophisticated transport and loading systems
- Equipment provision, raw material supply, fine distribution of finished products

## Agriculture – Facts & Figures





## Transport volume

approx. 7.1 million tonnes total volume per year (grain, sugar beet, sugar, ...)

Industry-specific equipment for the transport of grain:

- 1.800 UA wagons
- 400 TA wagons

## Agriculture – We are here for you



#### Focus markets

• South route: Seamless TransFER from Hungary, Romania, Croatia or Serbia to Italy with an annual transport volume of approx. 1.4 million tonnes

#### **Specials**

 Compliance with legal requirements and quality requirements of the food and feed industry (GMP+, HACCP)



## Contact

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## Chemicals

Your dangerous goods safely on rail

### Chemicals – Our Services





Chemical products require the highest environmental and safety standards during transport.

### Our services

- Customised and economically optimised logistics solutions from single wagons to block trains
- Control of raw material flows to ensure supply security for processing industries
- Freight management
- Consulting for hazardous goods
- Wagon disposition incl. monitoring

### Chemicals – Your benefits





- Development of integrated logistics concepts, which convince through safety and solution competence.
- Control of international commodity flows
- Optimal combination of different modes of transport
- Guaranteed security of supply for chemical industries

## Chemicals – Facts & Figures





### Transport volume

approx. 2 million tonnes total volume per year (110,800 wagons), of which:

- 1.5 million tonnes of liquid substances
- 0.5 million tonnes of solids

## Sector-specific equipment

- Tank wagons
- Special wagons

## Chemicals – We are here for you



#### Focus markets

- Central Europe
- Special relations
  - TransFER Linz–Duisburg–Wels
  - TransFER Linz–Antwerp

#### **Specials**

- Chemical technical safety consulting for the transport, storage and protection of dangerous goods and workers
- Support in product classification and preparation of safety data sheets
- Dangerous goods warehouse at the logistics location in Krems

# Contact

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