



Business Unit STEA

Steel / Energy / Automotive

Steel

Technologically mature
logistics solutions

Steel – Our Services



Our logistics services are as strong as steel. This is how we ensure the supply quality of international centres of the manufacturing industry with high-tech products.

Our services

- Transport of steel and iron products
- Support and planning of technologically advanced logistics solutions
- Connecting trade routes from and within Europe to Asia
- Products in focus: semi-finished and finished products
- Automotive and appliance industry, high-tech pipes for the international oil industry, powerful rails for international infrastructure development

Steel – Your benefits



- Ensuring the quality of supply of high-tech products to international centres of the processing industry
- Development of sophisticated logistics solutions for the automotive and equipment industry, international oil and metal industry or for international infrastructure development

Steel – Facts & Figures



Transport volume

7 million tonnes total volume per year

Sector-specific equipment

Shimmns for steel coils

All steel and non-ferrous metal customers in Austria have a **connecting railway**.

Focus markets

- Main markets: Central and South-Eastern Europe
- Particularly relevant axes: Poland–Austria/Italy, Slovenia–Austria, Benelux–Germany–Austria
- Future focus markets: Germany (further expansion), Russia, China

Specials

- Sourcing transportation permits for exceptional transports
- Training and consulting for the perfect loading technology



Contact

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Raw Materials

Precise supply of the industry

Raw Materials – Our Services



We keep the international industrial engine running with pinpoint supply quality.

Our services

- Transport of iron ore and coal for the processing industry directly from the mine or a port of import
- Flexible logistics solutions
- Innovative transport technologies
- Optimised timing of supply for international industries and the energy sector with primary and secondary raw materials

Raw Materials – Your benefits



- Development of flexible logistics solutions and innovative transport technologies
- Rail transport directly from mining or port of entry
- Regular transport of finely sorted iron scrap to recycling centres
- Ensuring the pinpoint supply of primary and secondary raw materials to international industries and the energy sector

Raw Materials – Facts & Figures



Transport volume

21.7 million tonnes total capacity per year (scrap metal, iron ore, coal)

All scrap customers in Austria have a **connecting railway**.

Focus markets

- Main markets: Central and South-Eastern Europe
Important axes: Poland–Austria/Italy,
Slovenia–Austria, Slovenia–Czech Republic
- Development: Expansion of the German
market and China

Specials

- Radioactivity controls



Kontakt

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Automotive
Precisely timed
logistics services

Automotive – Our Services



With perfectly coordinated production systems, we bring high-performance products for the automotive industry on track. In Europe. And beyond as far as Asia.

Our services

- Transport of new cars from the manufacturing plants to distribution platforms in the target markets
- Synchronised logistics solutions for supplying the automotive industry with raw materials as well as semi-finished and finished products
- State-of-the-art special wagons tailored to the individual requirements of the products

Automotive – Your benefits



- Development of perfectly coordinated production systems for high-performance products in the automotive industry
- Supply of raw materials, semi-finished and finished products to industry

Automotive – Facts & Figures



Transport volume

- 1 million finished cars per year
- 600.000 components per year

Industry-specific equipment

- Hbis-tt
- Coupling wagon

90 % of automotive customers have a **connecting railway**.

Automotive – We are here for you

Focus market

- Main markets: Central and South-Eastern Europe with focus on Germany
- Strong axes: Hungary–Western Europe, Germany–Italy/Slovenia
- Development: Expansion of the German market, Russia and China

Specials

- Handling of special transports of all kinds
- Special coupling wagons ensure TransFER of various rail vehicles directly to destination
- Obtaining transport permits



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